

Sales Engineer (m/f/d) – China



SURAGUS GmbH is a leading edge developer and manufacturer of thin film testing solutions in Germany. The wide and high frequency range of the eddy current technology EddyCus® systems enables metrology for quality and process control. The EddyCus® testing systems are used for the characterization of deposition, pre and post treatment, lift off processes of coatings on glass, silicon, plastics, ceramics etc. as well as fiber reinforced composites. EddyCus® testing systems are used for serial testing, process control and quality assurance in large multinational companies, SMEs, testing laboratories and research institutes world-wide.

We are look for a Sales Engineer (m/f/d).

Job Description

- ▶ Generating leads in the field of thin-film technology actively
- ▶ Accompanying the customer throughout the whole sales process
- ▶ Qualifying customers and their deposition and pre- as well as post-treatment processes
- ▶ Validating customer's specifications and measurement task
- ▶ Preparing quotes according to customer's requirements
- ▶ Leading customer talks and negotiations
- ▶ Holding presentations on conferences and actively attending at trade fairs
- ▶ Installation, commissioning and support of new and existing customers

Expectations

- ▶ Degree in electrical, mechanical engineering or similar
- ▶ Knowledge about deposition, pre- and post-treatment processes
- ▶ Understanding of common layer characterization technologies
- ▶ Network in semicon, photovoltaic, display, battery, printed electronics or related
- ▶ Ability to travel within Greater China
- ▶ Fluently in English
- ▶ Working experience > 3 years in related industries
- ▶ Enthusiasm, pragmatism and can-do attitude

What does SURAGUS offer

- ▶ We offer a competitive package tailored to the needs to your next endeavor in Greater China
- ▶ Different employment options (office, delegation etc.) can be discussed
- ▶ Permanent employment relationship with market-oriented remuneration in a growing company
- ▶ Independent participation in a cross-functional team with a flat hierarchy
- ▶ A professional induction phase into all future tasks
- ▶ A wide range of corporate benefits
- ▶ Company pension scheme

We look forward to receiving your application including cover letter, resume and references. Please send us your application **including salary requirements** and earliest starting date preferably in a single PDF document to jobs@suragus.com.

SURAGUS GmbH
Maria-Reiche-Strasse 1
01109 Dresden
Germany

Franziska Dorn
jobs@suragus.com

T | +49 351 32 111 503
F | +49 351 32 111 509

www.suragus.com

Apply now

Made and Engineered in Germany

Innovation Award by
Free State of Saxony 2013
1st Place

